



NetIQ partners with Northdoor to offer complete security solutions for financial clients

First VAR to join new NetIQ EMEA channel programme

Staines, UK – 02 August 2010 - NetIQ, a leading provider of enterprise software for performance, security and IT process automation and management, and Northdoor, an integrated IT solutions provider specialized in the financial services industry, have formed a new partnership to deliver complete security solutions. These manage user access rights and comprehensive security incident and event management (SIEM), and utilise IT Process Automation (ITPA) to ensure sustainable compliance and increased operational efficiencies.

Northdoor has an unrivalled heritage of working with major insurance and banking organisations on innovative system solutions. The company has developed considerable expertise in helping clients identify and implement technology solutions that meet tough compliance mandates on critical information management and data protection.

The partnership with NetIQ gives Northdoor access to NetIQ's suite of security solutions. This includes NetIQ's Aegis, which automates security administration and simplifies the management of active directory and single sign-on across multiple platforms, as well as security policy enforcement in line with regulatory requirements including Sarbanes Oxley, Basel II, HIPAA and PCI. The solution suite enables close monitoring of privileged user access and the provisioning and de-provisioning of users to protect a client's computing environment.

Ian McKay, Director, EMEA Channel & Strategic Alliances, NetIQ said: "Secure IT is critical to every organisation. Our technology automates critical processes and ensures incidents are prevented and resolved effectively. With an outstanding track record of working with clients who must meet the highest security standards, Northdoor understands these issues intuitively and will enable us to provide customers with powerful solutions tailored to their needs."

AJ Thompson, Sales Director at Northdoor, said: "Our clients are confronted with a daunting set of security and compliancy challenges that are constantly evolving and often difficult to manage and police efficiently. NetIQ technology gives our consultants a platform on which to build an infrastructure for sustainable compliancy and security management that safeguards a financial enterprise and its clients."

Northdoor is one of the first UK partners to join the new NetIQ EMEA partnership programme. This aims to expand NetIQ's use of the channel to grow the market for NetIQ's ITPA software platform NetIQ Aegis in combination with its Security and Administration suites.

About Northdoor

Northdoor is a UK and Ireland based company providing integrated information technology solutions. Its services encompass consultancy, application development, enterprise performance management, support and infrastructure. Originally founded in 1989 to serve the London Market, Northdoor has extended its expertise in financial services to wider sectors with services now reaching over 200 businesses. Northdoor has a collaborative and high-touch customer care approach in delivering tailored solutions that help clients to achieve their business objectives. Its homepage is www.northdoor.com

About NetIQ

NetIQ is an enterprise software company with relentless focus on customer success. Our portfolio for managing Security & Compliance, Identity & Access, and Performance & Availability helps organisations cost-effectively tackle information protection challenges such as PCI DSS, IGSOC, and SOX and manage the complexity of dynamic, highly-distributed application environments. www.netiq.com

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For media enquiries please contact:

Daniel Couzens/Oliver Levene
Onechocolate Communications
Tel: +44 (0)207 437 0227
Email: netiq@onechocolatecomms.co.uk