

Intergence and NetIQ partner to streamline systems and security management processes

Partnership enhances Professional Services offering with NetIQ Aegis, IT Process Automation Software

Cambridge, UK, 7 September 2010: Intergence Systems, an IT optimisation consultancy based near Cambridge, today announced that it has entered into a reseller partnership with NetIQ, a leading provider of systems and security management software. The partnership will see Intergence use NetIQ® Aegis® automation software as part of its Professional Services offerings.

NetIQ Aegis allows IT operations and security professionals to take time-consuming, mundane, repetitive tasks and turn them into automatic processes. This platform works across hardware and software combinations and includes a simplified graphical interface to automate process creation.

As part of its Professional Services offering, Intergence takes a three-step approach: first, Intergence analyses the current systems and processes used by clients; second Intergence deploys NetIQ Aegis to help streamline and automate those processes; third, Intergence provides ongoing support to its clients or works alongside NetIQ to train client staff to maintain the solution.

“Partnering with NetIQ gives Intergence an extra edge in our Professional Services offering,” said Peter Job, CEO at Intergence. “We’ve been working together since 2008 and this new partnership has already seen success - we’re currently working together on a number of new opportunities.”

“Working with Intergence provides our customers with access to proven professional services and optimisation expertise,” said Ian McKay, Director, EMEA Channel and Strategic Alliances, NetIQ. “This collaboration will allow Intergence to streamline operations for its clients as well as to provide its clients with the ongoing support they need.”

Intergence is the latest partner to join the new NetIQ EMEA partner programme for its security and compliance, and identity and access management solutions. NetIQ partners can differentiate these solutions with NetIQ Aegis. Combined with other NetIQ products and third-party software, NetIQ Aegis automates manual, often complex, IT processes and critical procedures, helping to enable high availability of IT services and regulatory compliance while driving down operational costs.

About Intergence

Intergence Systems is a leading independent Networks and IT Optimisation Consultancy, headquartered in Cambridge, UK, and with regional offices in the Middle East (Dubai, UAE) and Americas (Wall Street, New York City). It was founded in 2003 to address the growing requirements of clients demanding high-level impartial expertise in networks and IT.

Fully independent of any equipment vendors, Intergence operates across three distinct lines of business; Network Optimisation, Data Centre Optimisation and Security. These three service pillars are designed with a clear and common purpose - to allow clients to extract more value from their existing assets.

Its clients range from small-to-medium enterprises, to major global corporations and national public institutions including Citi Group, Lloyds TSB, Reuters, RBS and Vodafone.

For more information visit www.Intergence.com

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About NetIQ

NetIQ is an enterprise software company with relentless focus on customer success. Our portfolio for managing [Security & Compliance](#), [Identity & Access](#), and [Performance & Availability](#) helps organizations cost-effectively tackle information protection challenges such as PCI DSS, Basel II Accord and the European Privacy Directive and manage the complexity of dynamic, highly-distributed application environments. For information on how our solutions yield greater strategic value, business improvement and cost savings, [contact us](#).